

AAYA 2016 LIST OF WINNERS BY CATEGORY

General Insurance Agents Awards

1. Premium Volume Agents Award

Lucy Mariga from AIG Kenya

2. Number of Policies Agents Award

No. 1 Lucy Mariga from AIG Kenya

No. 2 Jamleck Kinyua Gachogu- Jubilee Insurance Company of Kenya

3. Overall Winner General Insurance Company Award

AIG Kenya

Life Insurance Agents Awards

Number of Policies Award

No. 1 Zachary Kamau- Pioneer

No. 2 George Karanja Henia- Corporate

No.3 Emmanuel Soita Wekesa- Britam

Persistency Award

No. 1 Stephen Muhanji- Kenindia

No. 2 Samson Muthee- Kenindia

No. 3 Fatuma Mohamed Ali- Britam

New Business Award

No. 1 Zachary Kamau- Pioneer

No. 2 Anthony Kioko Gideon

No.3 Stephen Njoroge Karanja

Youngest Agent among the Top 50 Agents

Mary Waigumo, 31years, from Britam Life Assurance

Senior Agent Award among the Top 50 Agents

Samson Muthee, 64years, from Kenindia Assurance

Group Life Best Practice Awards

Minimum loss ratio Award- Awarded to the company with profitable group life portfolio.

Winner- APA Life Insurance

Innovation Award – Awarded to the company that develops most new products and utilises new distribution channels.

Winner- Madison Insurance

Most Improved Company Award- Awarded to the company that has shown the most growth of new business and also growth of existing business (renewals) compared to the previous year 2015.

Winner -Jubilee Insurance Company of Kenya

Overall Winner Group Life Award- Awarded to the company with the highest total points from all the above parameters.

Winner - CIC Group

Individual Life Insurance Company Awards

Number of Policies Company Award

Winner - Britam

Most Improved Company

Winner - Pioneer

Company of the Year Award

Winner - Britam

Runners up- ICEA LION

2nd Runners up- Pioneer Assurance